

Insider's Deals *Market insights* *H1 2026*

*Public-available deals closed in H1 2026 in
the renewable energy industry in continental Europe*

July 2026



Index

01	<i>About Insid'ER Deals</i>	3
02	<i>Technology split & trends by asset type</i>	5
03	<i>Where & what: technology split by country</i>	11
04	<i>Investor typology: who's buying?</i>	17
05	<i>Dataset and authors</i>	20
06	<i>About Tevali Partners</i>	23

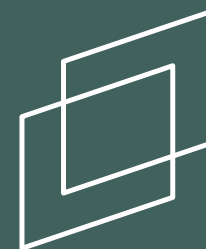




01

About Insid'ER Deals

3



Insid'ER deals: Tevali Partners' M&A market insights – H1 2026, continental Europe



Why Insid'ER Deals ?

Tevali Partners has over 17 years of experience in renewable energy M&A and financing. We are dedicated to sharing that expertise and providing valuable knowledge to all market players.

We are pleased to introduce the third edition of the **Insid'ER Deals** report, a comprehensive resource tracking European **M&A deals** in the renewable energy sector.

This edition offers an in-depth **analysis of major deals in H1 2026**, focusing on assets located in continental Europe. The report covers a wide range of deals, including asset and portfolio M&A transactions. It encompasses **key technologies** driving the energy transition: onshore wind, solar photovoltaic (PV), hydroelectricity and battery energy storage systems (BESS), among others.

Each analysis includes detailed information on the involved parties, the assets technologies and capacities, as well as their locations across Europe. This report aims to provide a **clear and comprehensive overview of the market dynamics**, helping stakeholders navigate the evolving landscape of renewable energy investments.

99

Asset & portfolio
M&A transactions

31

Countries
represented

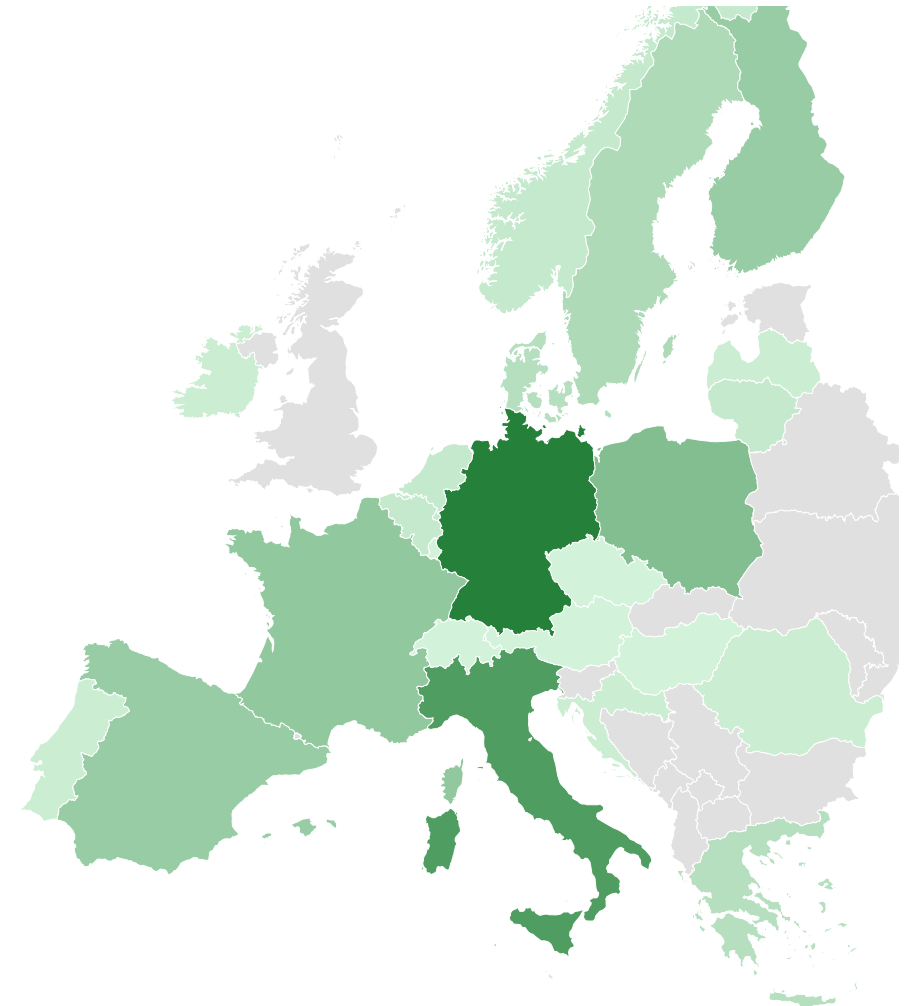
11.8 GW

Bought & sold
across all technologies

10

Technologies
represented

Most dynamic countries in Europe (in # of deals)



25 deals

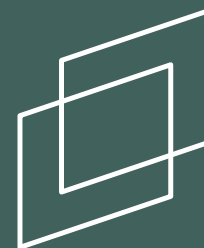
0 deal



02

Technology split & trends by asset type

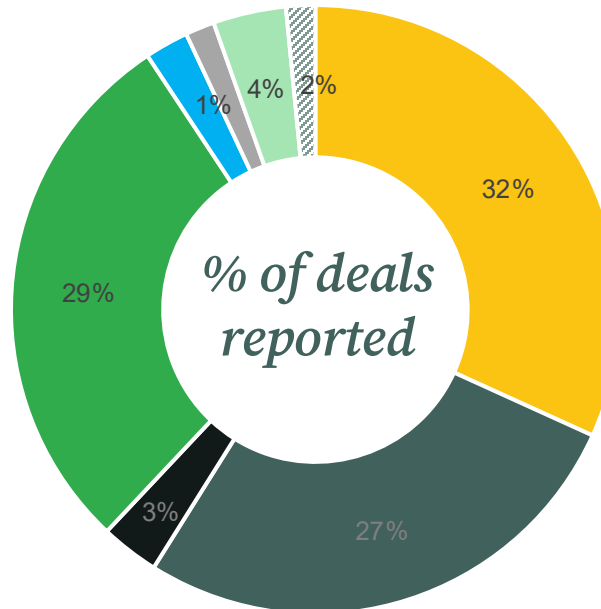
5



Technologies traded: *PV, wind and storage reach a near-equal split in number of deals*



PV capacity sold in continental Europe in H1 2026, by asset technology



3 348 MW



Solar



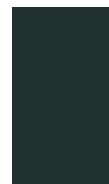
4 150 MW



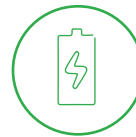
Onshore Wind



3 649 MW



Offshore Wind



3 049 MW



Storage

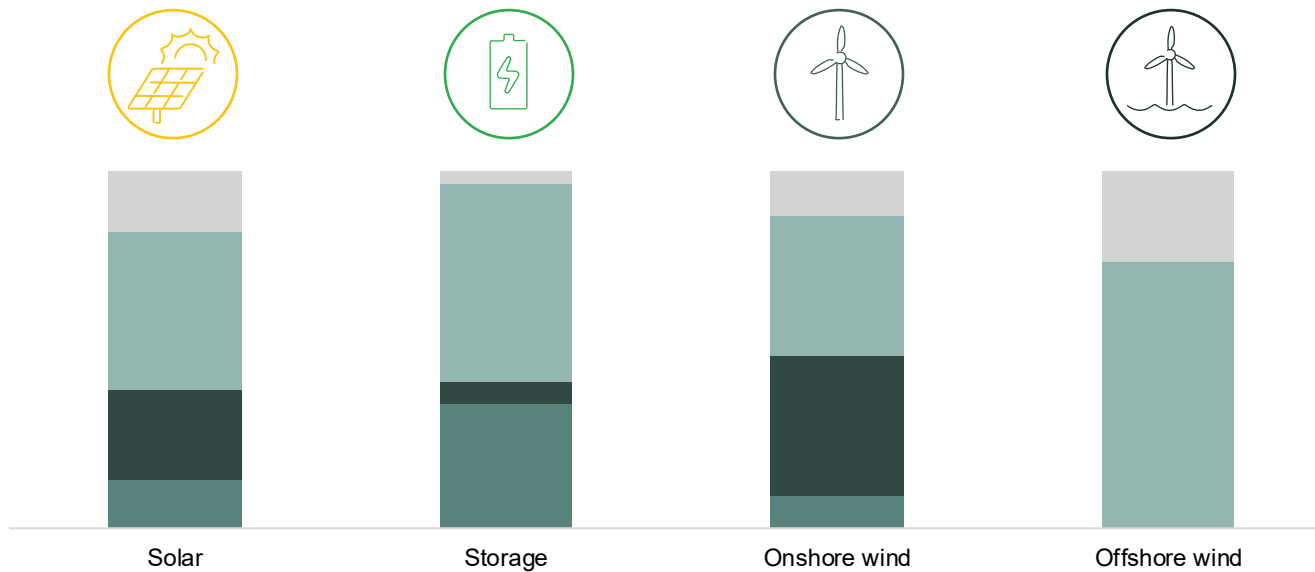
Our analysis

- The near-equal split between **solar PV**, **storage** and **onshore wind** signals that European renewable M&A is not dependent on a single mature technology, but now spans the full breadth of the energy transition.
- Deal count and capacity tell different stories: **solar and storage** generate high volumes of **smaller, distributed transactions**.
- **Offshore wind** delivers **large capacity** from only a handful of deals: a reflection of its scale and capital intensity.

Development stages: *technology-dependent split* reflecting market maturity, but *equal shares overall*



Proportion of deals by technology and project status, continental Europe, H1 2026



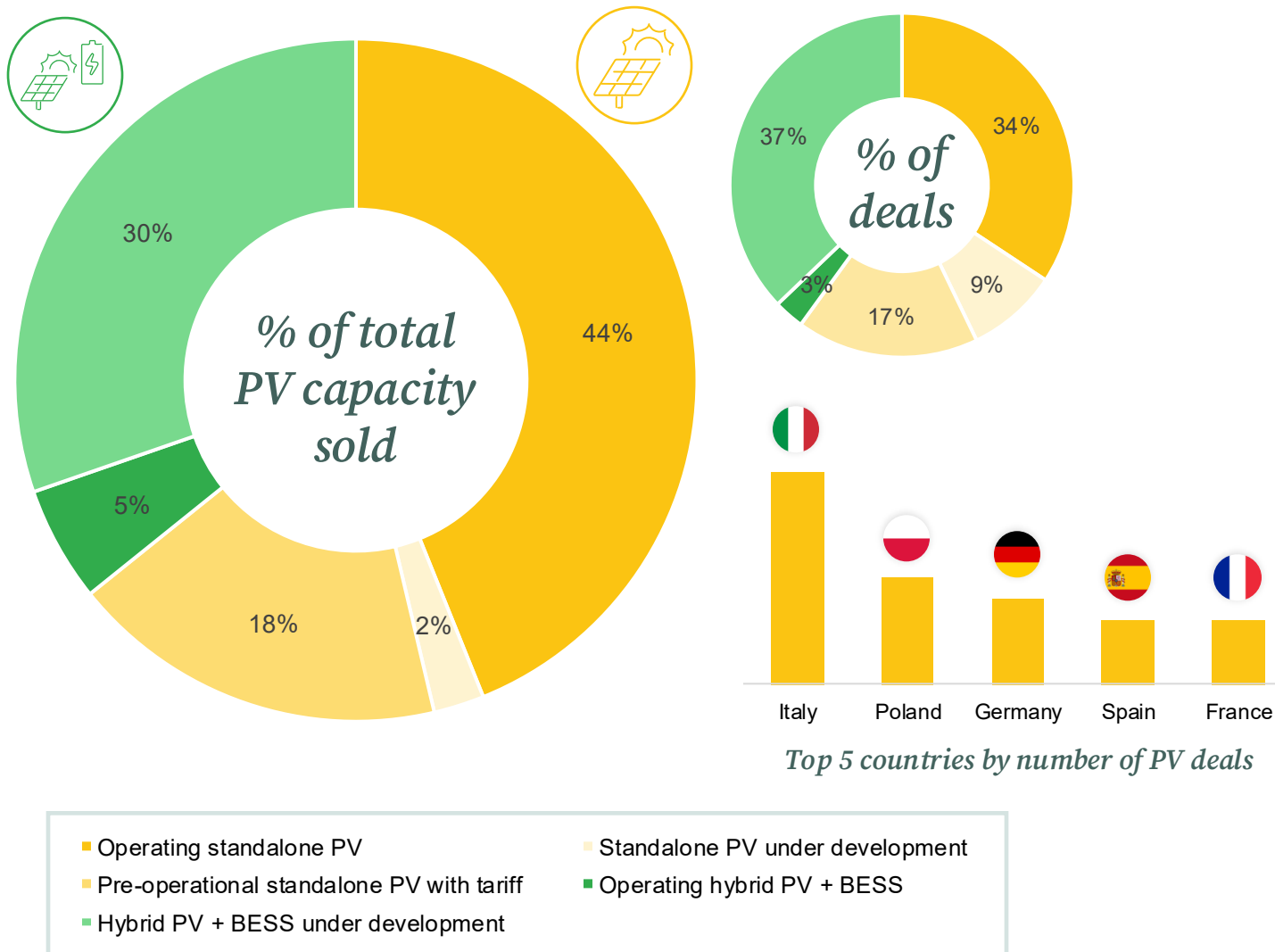
Our analysis

- Established segments such as **onshore wind** show a **balanced split between operational** and pre-operational assets, reflecting the technology's maturity and installed capacity.
- By contrast, faster-growing technologies like **storage and offshore wind skew heavily toward assets under development**, as investors position early to secure pipeline in segments where operational stock remains scarce.

Solar PV: hybridization grows, *standalone projects without offtake* represent only 2% of sold capacity



PV capacity sold in continental Europe in H1 2026, by asset technology and project status



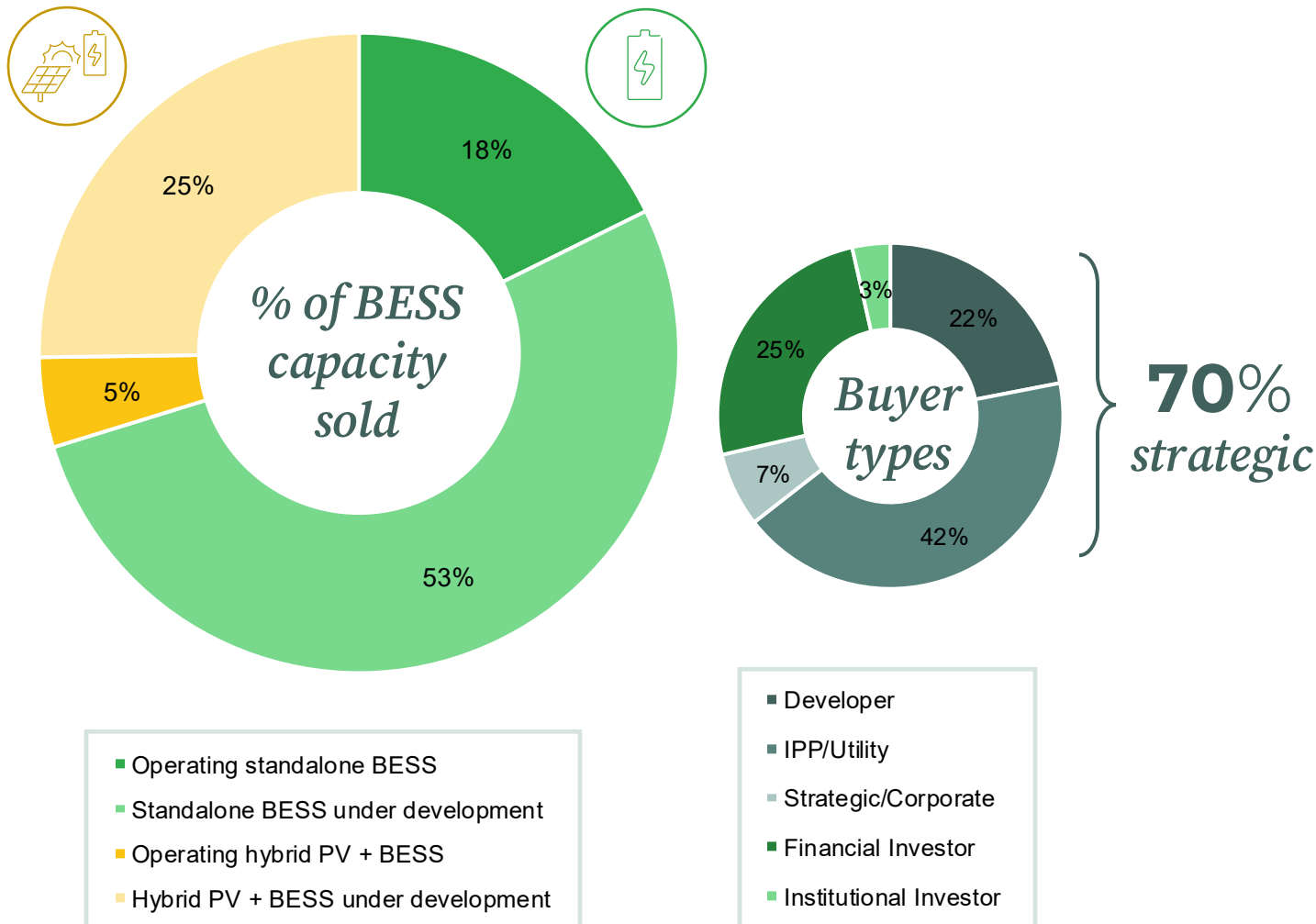
Our analysis

- Standalone PV without secured offtake represented only 2% of total capacity sold, reflecting falling capture prices across continental Europe as solar penetration deepens and midday cannibalization erodes merchant revenues.
- Capital instead flows toward assets with revenue visibility: **operating assets**, standalone **projects backed by offtake**, and **hybrid PV + BESS**. The latter represent 40% of deals and 60% of all capacity sold before COD.

BESS: 78% of capacity sold is pre-operational, reflecting large pipelines and low installed capacity



BESS capacity sold in continental Europe in H1 2026, by asset technology, status and buyer



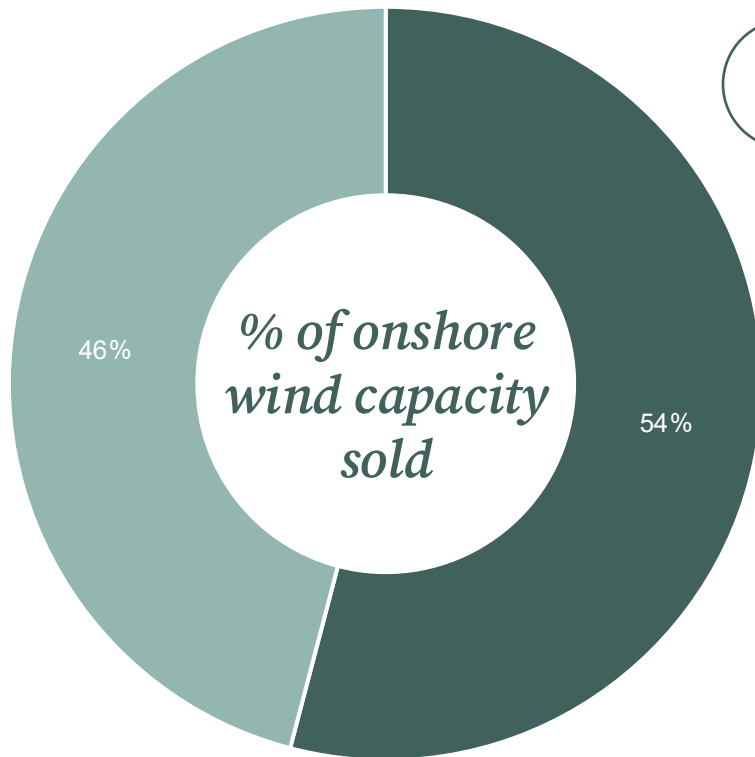
Our analysis

- As installed capacity across continental Europe remains modest, the bulk of transactions is focused on development pipelines.
- Strategic buyers account for most acquisitions.** Deals were driven less by yield-seeking capital than by actors racing to build out capacity.
- Financial investors remain comparatively cautious** due to revenue uncertainty, difficulties in debt financing for merchant assets, and decreasing revenues from grid services in the most saturated geographies.

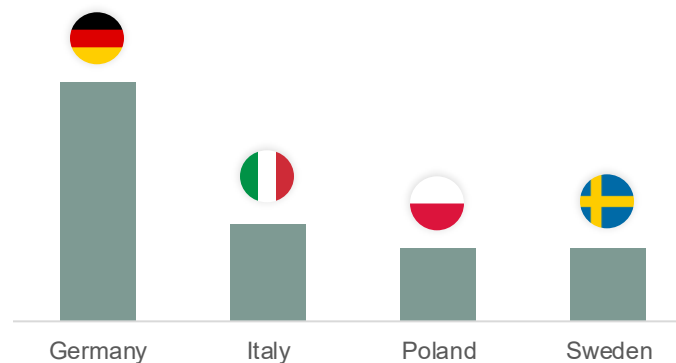
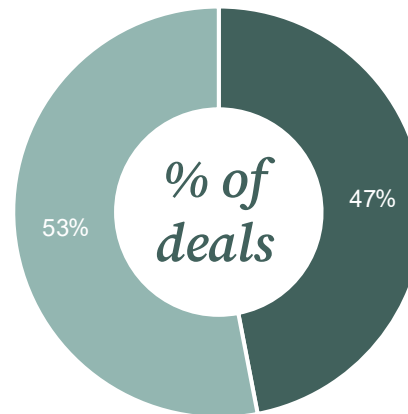
Wind: sales were split *near-equally* between green and brownfield projects, reflecting a mature market



Onshore wind capacity sold in continental Europe in H1 2026, by asset technology



- Operating onshore wind
- Onshore wind under development



Top 4 countries by number of wind deals

Our analysis

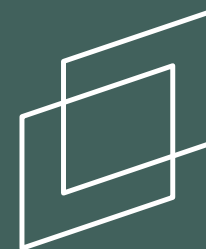
- The **balanced split between operating and development-stage wind assets** is the signature of a mature market.
- Germany's clear lead reflects both the scale of its installed base and the repowering opportunities that come with an ageing fleet, positioning it as the centre of gravity for European wind dealmaking.



03

Where & what: technology split by country

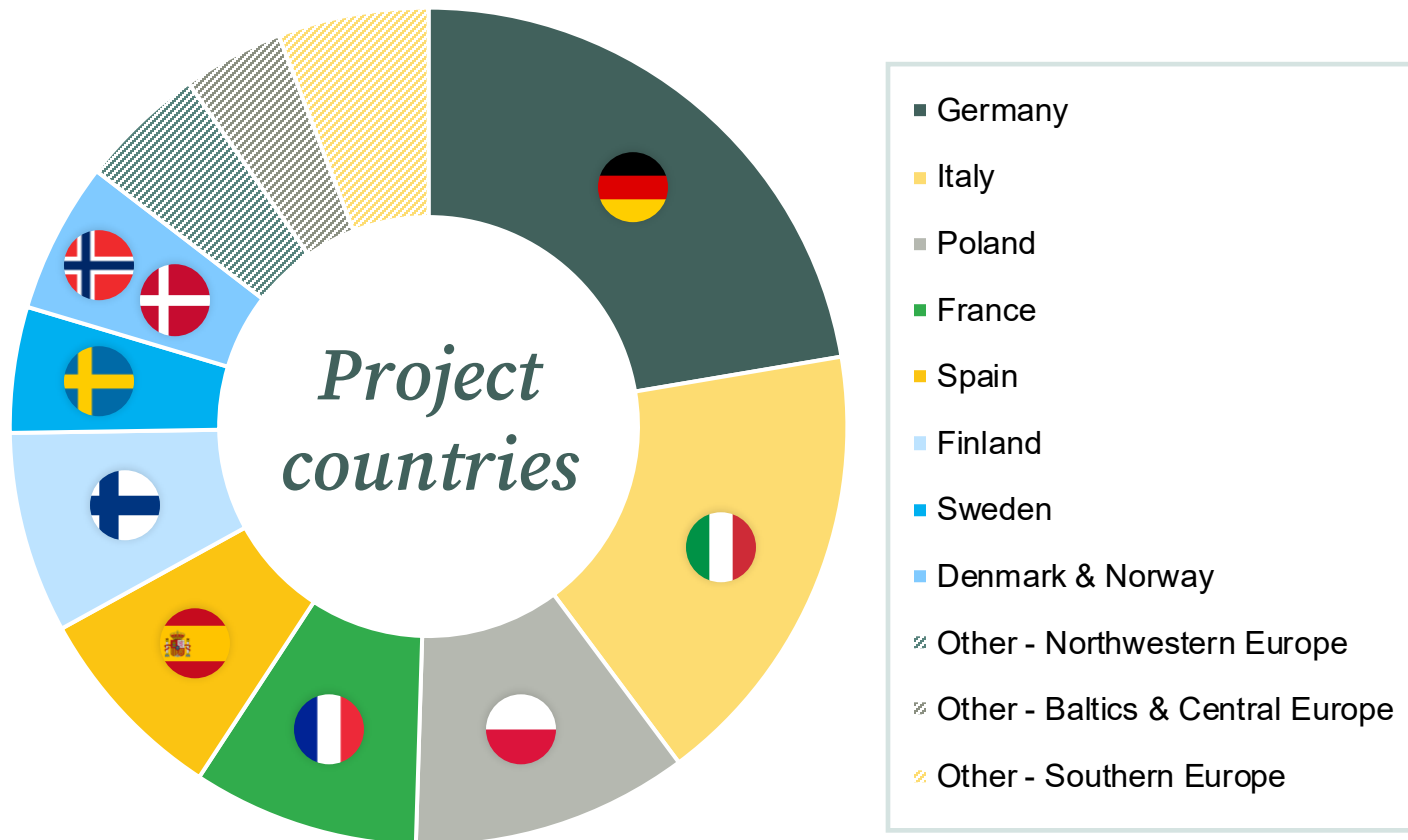
11



Project location: *Germany, Italy and Poland* are the most dynamic M&A markets in continental Europe



Proportion of deals involving projects in each country during H1 2026



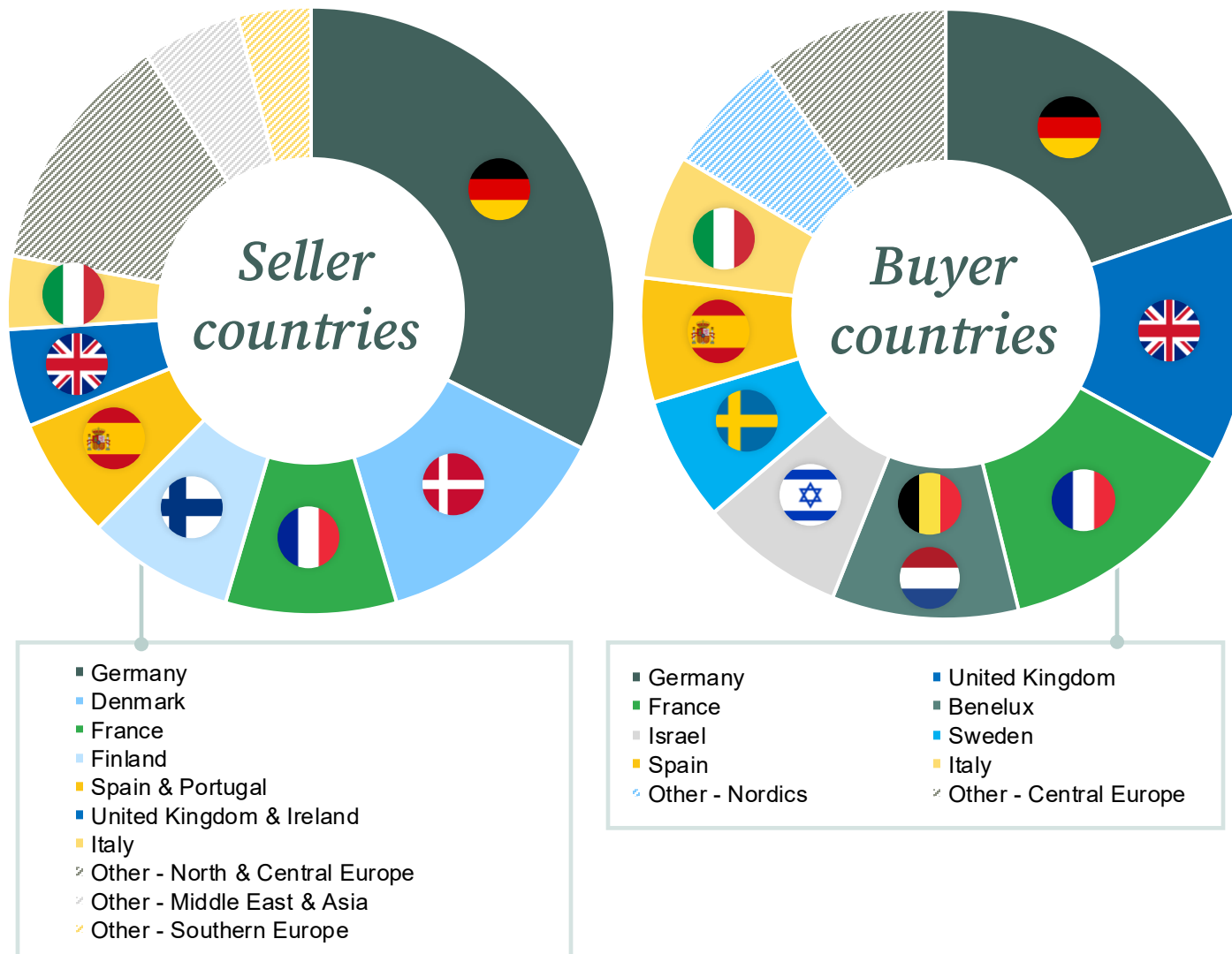
Our analysis

- **Germany** has the largest installed capacity in continental Europe across solar, onshore wind and, increasingly, storage, explaining its dealflow.
- **Italy** is next in line, with a strong PV sector driven by fast-track permitting for projects on degraded land, a FER-X auction awarding nearly 9 GW of solar under 20y contracts, and strong cPPA appetite.
- In **Poland**, the structural pivot away from coal and one of Europe's largest grid-connection and BESS pipelines drive rising investor activity.

Buyers and sellers: *Western and Northern-European players* dominate on both transaction sides



Proportion of deals involving projects in each country during H1 2026



Our analysis

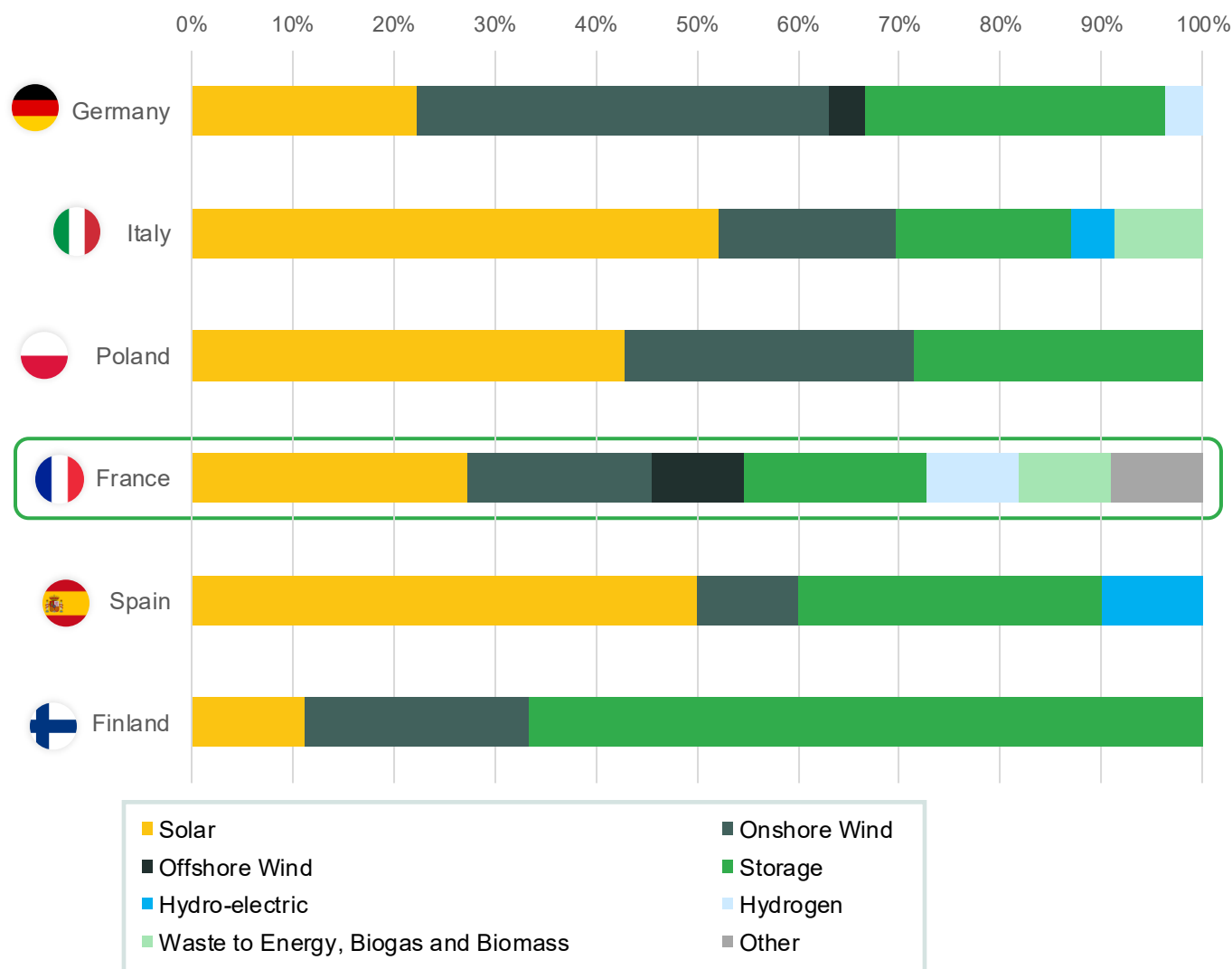
- The **concentration among Western and Northern-European players** reflects where capital is most available.
- **German, UK and French** players are the most active on the **buy-side**, while **Germany, France and Denmark** lead on the **sell-side**.
- Notably, while assets in Eastern and Southern Europe are increasingly attractive, they are largely acquired not by local players but by better-capitalised buyers from Western and Northern Europe.

Technologies traded – by location of the projects



Onshore wind, solar PV and storage dominate, with the latter taking a growing share of deals

What technologies were the most traded in each geography?



Our analysis

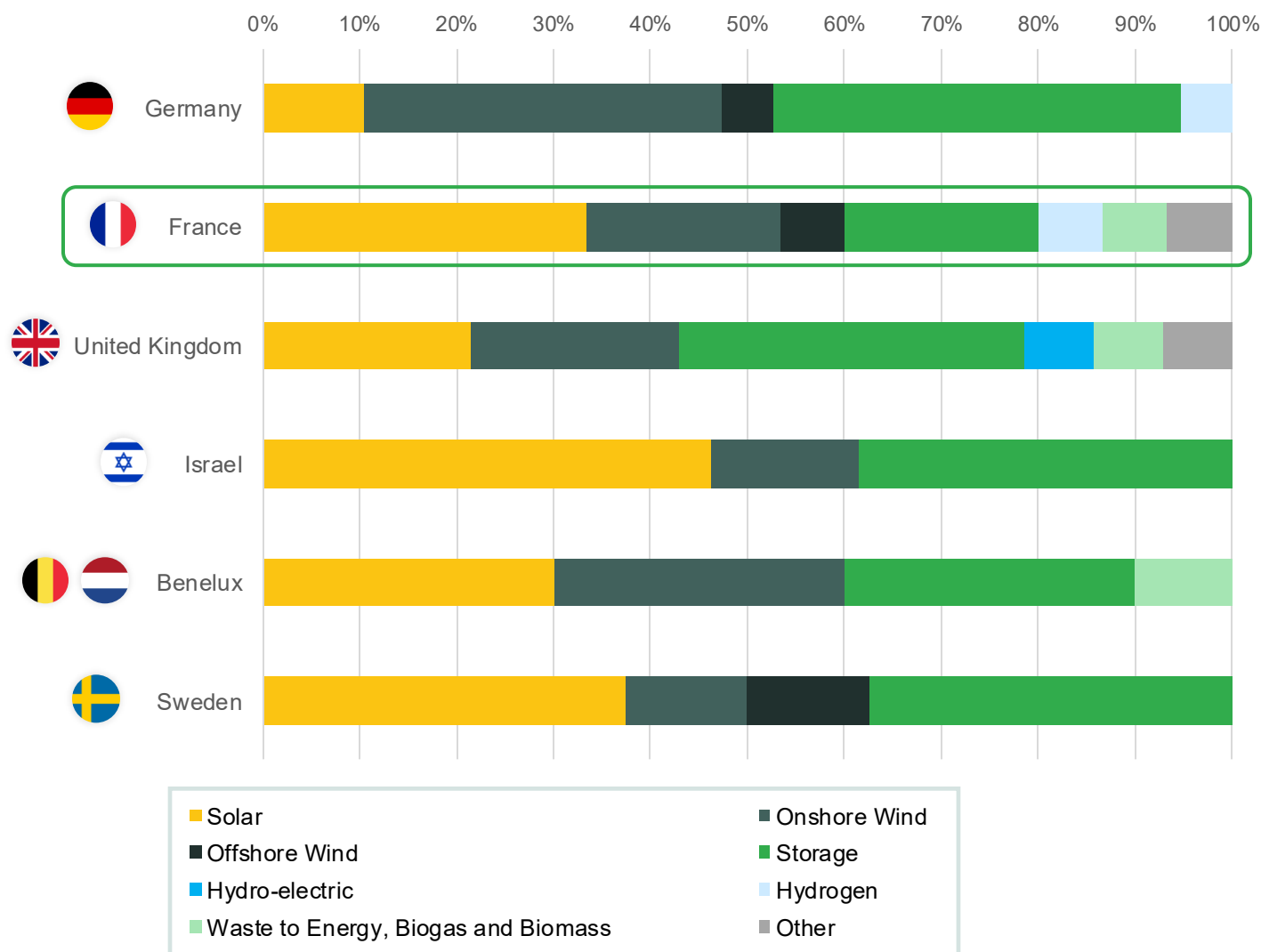
- **Solar PV dominates the Southern European geographies** of Italy and Spain, while **onshore wind and storage carry the greater weight in Germany, Poland and Finland**. France stands out as the most diversified market, with deals spanning nearly every technology — from solar and wind to offshore, hydro and waste-to-energy.
- Across all geographies, **storage represents a consistent and growing share**, confirming its central role in the evolving energy transition.

Technologies traded – by country of Buyer



Storage attracts every buyer, while France and the UK spread capital most widely

What technologies were the most bought by each country?



Our analysis

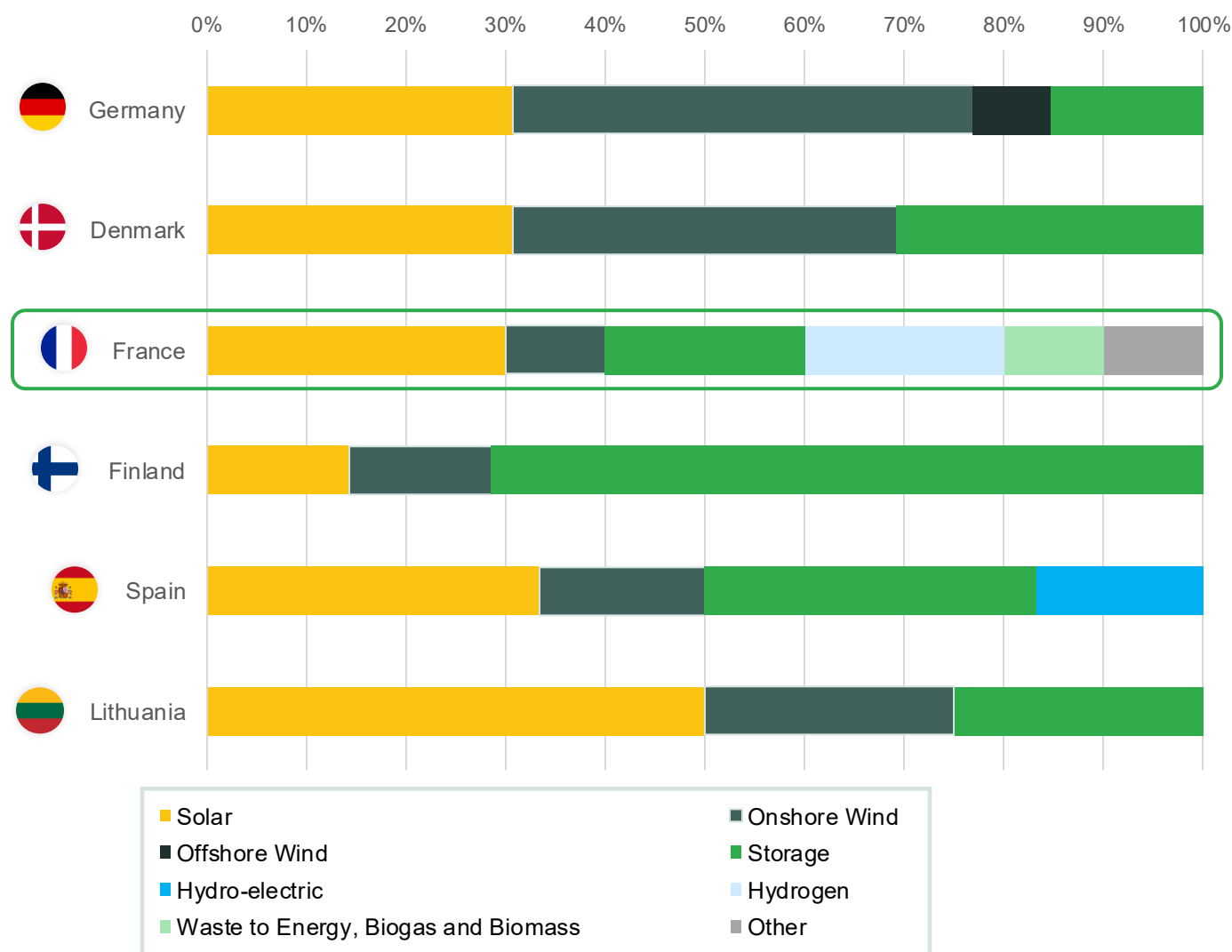
- The technology mix acquired by each buyer country reveals distinct strategic preferences.
- **Storage features prominently across every buyer**, confirming its appeal as a target technology throughout the continent. **France and the United Kingdom show the most diversified buying profiles**, spreading capital across solar, wind, storage and a range of smaller technologies.

Technologies traded – by country of Seller



Germany and Denmark shed onshore wind, while France sells across the widest mix

What technologies were the most sold by each country?



Our analysis

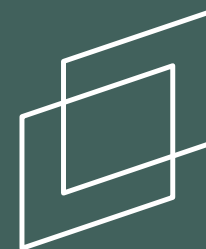
- The technology mix sold by each country reflects the composition of their existing asset bases. **Germany and Denmark divest heavily in onshore wind.** France again shows a diversified sell-side profile, spanning solar, wind, storage, hydrogen and waste-to-energy.
- **Storage appears as a meaningful share of sales across nearly every seller,** while Spain stands out for the presence of hydro-electric assets among its divestments.



04

Investor typology: who's buying?

17



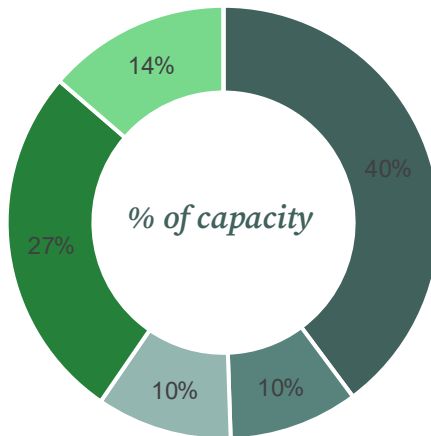
Buyers: *strategic investors* bought the larger share of the traded capacity in H1



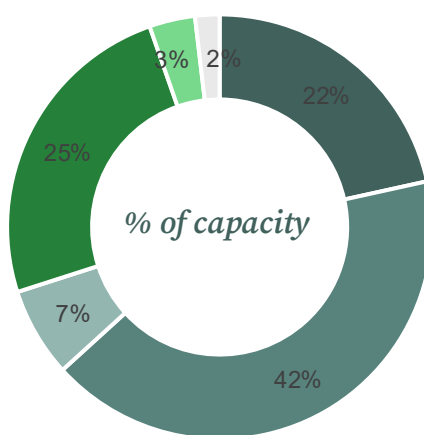
Proportion of capacity & deals involving each type of buyer



Solar PV



Battery Storage



■ Developer	■ IPP/Utility
■ Strategic/Corporate	■ Financial Investor
■ Institutional Investor	■ Other

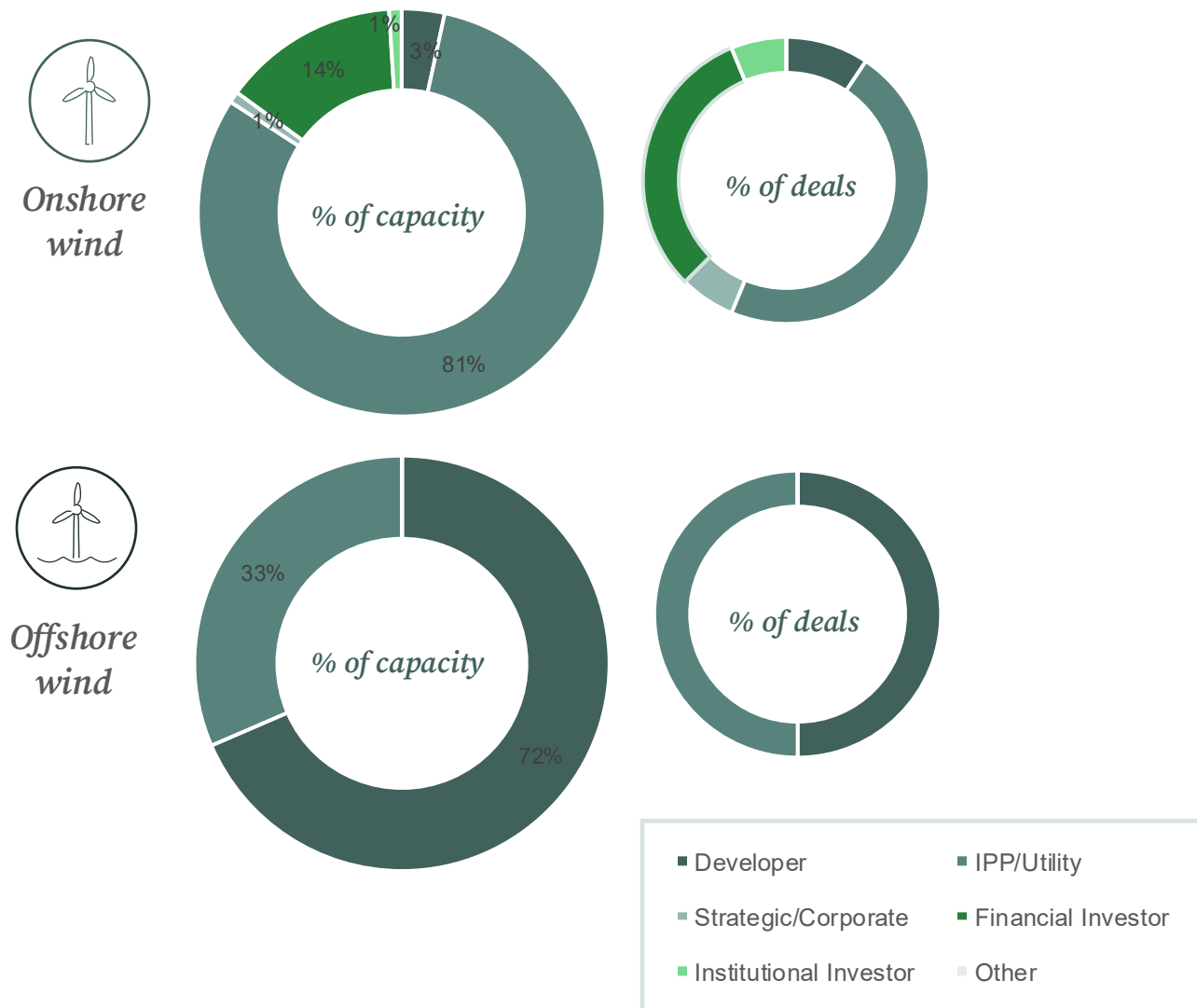
Our analysis

- Across both **Solar PV and Battery Storage, strategic players** (developers, IPPs, utilities and corporates) **absorbed the majority of traded capacity**, while financial and institutional investors took more modest shares.
- This tilt is **most pronounced in storage**, where **financial investors remain cautious** due to revenue uncertainty, difficulties in debt financing for merchant assets, and decreasing revenues from grid services in the most saturated geographies.

Buyers: *strategic investors* bought the larger share of the traded capacity in H1



Proportion of capacity & deals involving each type of buyer



Our analysis

- In **onshore wind**, **IPPs and utilities dominate**, but **financial and institutional investors are also present**, particularly in acquisitions of operational assets.
- **Offshore wind** was fully concentrated among **strategic buyers**. As these assets are sold under development (see page 8), the operational capabilities of these players are essential. We expect financial investors to increasingly join this market, however, as ambitious targets will require large amounts of capital.



05	<i>Dataset and authors</i>	20
5.1	<i>Dataset overview and study methodology</i>	21
5.2	<i>Authors</i>	22





Dataset overview and study methodology



99 M&A deals, covering the Continental-Europe renewable energy market in H1 2026

Dataset overview

99

Asset & portfolio
M&A transactions

31

Countries
represented

11.8 GW

Bought & sold
across all technologies

10

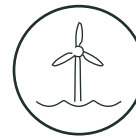
Technologies
represented



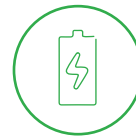
Solar
photovoltaic



Onshore
wind



Offshore
wind



Battery storage
systems (BESS)

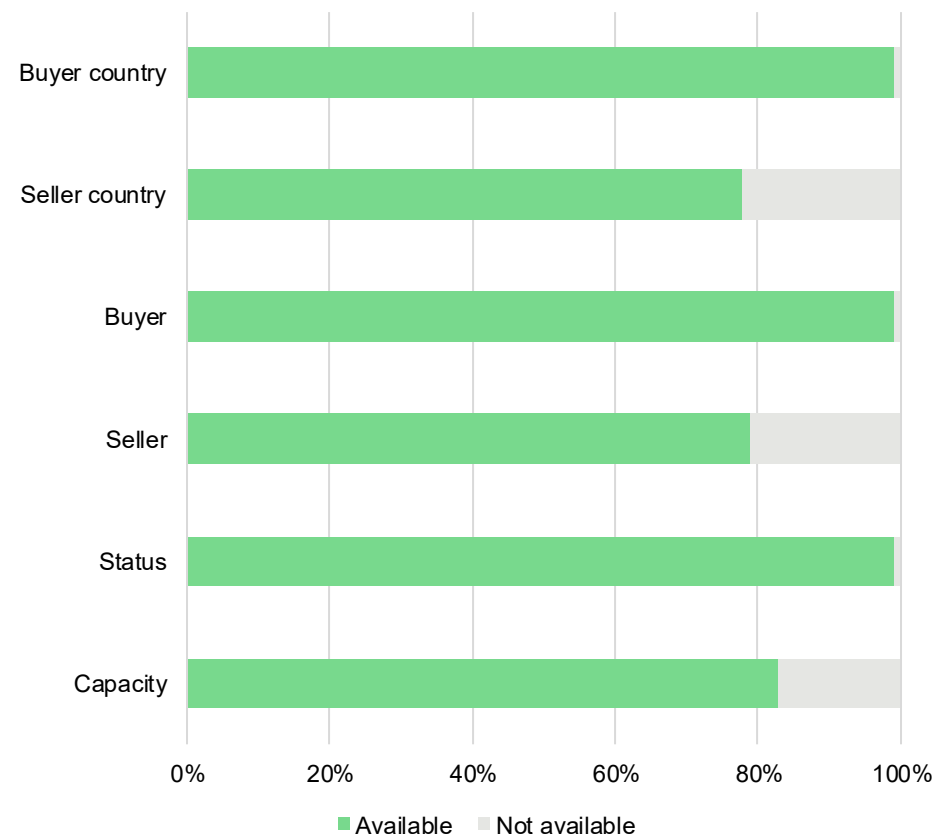


Hydro-
electricity

+ Hydrogen, Waste-to-Energy, biogas, biomass

- Our study covers **99 asset-based transactions**, all closed during between January and June 2026.
- The study focuses on **renewable electricity generation sources**: onshore wind, solar PV, hydro, battery storage (BESS), offshore wind, hydrogen, Waste-to-Energy, biogas and biomass.
- Studied deals all relate to **utility-scale assets**, including transactions at the project and portfolio levels, ranging from **5 MW to 2,500 MW of capacity**, with an average at **145 MW per deal**.
- The study gathers deals for which assets are located within continental Europe (both EU and non-EU countries).
- Deals were aggregated by Tevali Partners using internal databases, **press releases** and **publicly available information**.
- Please note that the data is not exhaustive, due to the large number of deals and the fact that some deals remain confidential.

Data availability (as % of total tracked deals)



- The conclusions and information from this study must be considered in light of data availability. For instance, in some deals, project capacity is not specified, leading to greater uncertainty.



Author

Primary author of this market study



TEVALI
PARTNERS

Malena Reali

Business Development Manager

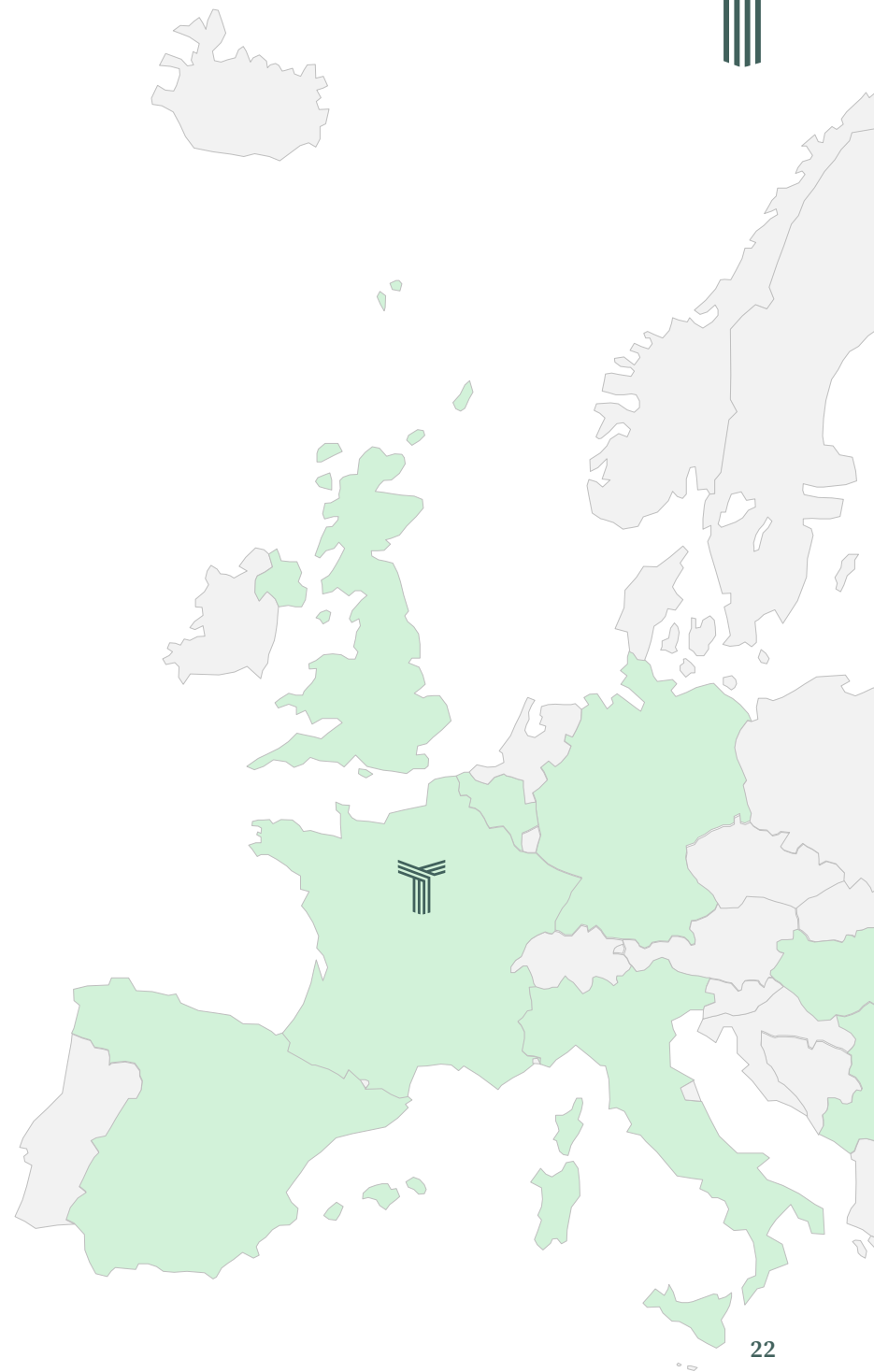
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Disclaimer

The information presented in this report has been gathered from publicly available sources believed to be reliable at the time of collection. However, no guarantee is made as to the accuracy, completeness, timeliness, or reliability of the information contained herein. While efforts have been made to ensure that the data is up to date and relevant, the report may contain errors or omissions, and certain assumptions may have been made that could affect the conclusions drawn.







One-stop shop for energy transition transactions and financing

Our DNA

- Since 2009, Tevali Partners has been **pure player** in the energy transition, **structuring** and **executing transactions** that maximize **value creation**.
- Our team has a **market-leading sectoral expertise** and a deep knowledge of renewable energy technologies and processes.
- We are an energy transition **one-stop shop** with a growing presence in **Europe**, across M&A, financing and fundraising.

8GW

*track record
in renewable
energies*

€ **5**B

*of successfully
executed
transactions*

100 +

*references in M&A,
financing and
corporate fundraising*

11 +

*countries covered
by our past
operations*

Our areas of expertise



Mergers & Acquisitions



We **structure and execute transactions** that help our clients maximize the value of their companies and projects



Project financing



We secure **bespoke financing solutions for infrastructure projects**, notably in non-recourse or limited-recourse structures



Corporate fundraising



We support companies in executing **equity and debt fundraising** to meet their growth and financing needs



Solar



Wind



Battery
storage



Ecomobility



Biogas



Smart grids



Energy efficiency



Hydroelectric



Hydrogen

Why Tevali Partners?

Optimised processes, sector expertise and industry connections



1

Strong sector expertise and knowledge of renewable technologies: a team with an extensive track record across various technologies and activities related to the energy transition, mastering key industry challenges and KPIs.

2

Identification of the optimal transaction structure for each specific need: having a boutique positioning means we take a tailored approach to each deal, identifying optimal transaction structures and offering real strategic support.

3

Efficient and confidential project management: our team optimizes transaction timelines through swift execution and efficient management of stakeholders and due diligence advisors. Our senior team remains involved through all stages of the process, providing tactical and strategic advice.

4

Targeted pitching to maximize sale value: our longstanding close relationships with investors and lenders mean we understand their strategic positioning and financial capacity, allowing us to target our processes efficiently.

5

Legal and negotiating expertise: our teams have a **real understanding of SHA and SPA issues** and how they may impact your activity over the long term. With close support from legal advisors, we will remain involved through to financial close to ensure the best possible outcome in negotiations.

6

In-depth knowledge of project development in European renewables: our teams understand how to **optimize the value of a project** (market/player knowledge, project configuration, PPA strategy, leverage, etc.)



Our managing team



Steven Kassab

Founding Partner

Experience

15 years of experience, formerly at Deloitte and BNP Paribas.

Education

Edhec Business School



Michael Tobelem

Founding Partner

Experience

Over 15 years in the sector, notably at Morgan Stanley, Société Générale, and Cantor Fitzgerald.

Education

Ecole des Ponts ParisTech & Paris X



Jonathan Sabbah

Director

Experience

More than 15 years of experience in mergers and acquisitions, notably at Société Générale (MidCap team) and InExtenso / Deloitte.

Education

Université Paris-Dauphine & American University (DC)



Benjamin Levine

Director

Experience

12 years of experience at ENGIE GREEN in M&A in the field of renewable energies and gas.

Education

ESSEC





Our execution team



Lucas Marie

Vice President

Experience

Past experiences in Venture Capital sector and Private Equity at ACG Management.

Education

EM Lyon



Bernardo Diaz

Vice President

Experience

11 years of experience in mergers and acquisitions and project finance (Volitalia, EDF Renouvelables, Orsted).

Education

Université Paris Dauphine / Mines ParisTech



Stéphanie Janik

Senior Associate

Experience

10+ years in financial modelling and transaction support, across Big Four advisory and corporate finance in industry.

Education

IBMEC Business School



Marcei Setti

Associate

Experience

Experience in renewable energies, energy storage, and energy efficiency at Total, Enedis, and E.ON.

Education

HEC Paris & Mines Paris



Hubert de Beaufort

Associate

Experience

Experience within the M&A Energy Transition and Natural Resources team at Natixis.

Education

ESSEC





Our execution team



Malena Realì

Business Development Manager

Experience

Experience in industrial policy at the Ministry of Finance.

Education

HEC Paris & Sciences Po Paris



Blaise Saradin

Senior Analyst

Experience

Experience in financial analysis and accounting at Crédit Agricole CACIB.

Education

ESCP Business School (Energy Management Master) & EDHEC Business School



Martin Ponzo

Senior Analyst

Experience

Experience in strategic consulting in the field of new mobility and new energy at FEV Consulting.

Education

ESTACA



Victor Bertrand

Analyst

Experience

Previous experience within the M&A advisory teams of Pure Partners Advisory and Eurocontact Finance.

Education

IESEG School of Management & EM Lyon



Anne Bouteiller

Analyst

Experience

Previous experience in infrastructure debt at Schroders and infrastructure M&A at Prisma Advisory.

Education

ESPC BS





Our execution team



Matthieu Giorgi

Analyst

Experience

Experience in renewable energy project operations at SARIA and project finance at CVE.

Education

ESCP Business School & ISARA Bioengineering School



Alexandre Viola

Analyst

Experience

Experience in equity research at Allinvest and corporate M&A at Axéreal.

Education

GEM



Thibaut Brandolini

Analyst

Experience

Pas experiences in Corporate Credit at TRATON financial services (Ex-Volkswagen Bank), financial commercial vehicle and heavy-duty fleet operators.

Education

IESEG School of Management



Arthur Le Monnier

Analyst

Experience

Former French Army officer

Education

EDHEC & Mines Paris
IMT Atlantique





Our *support team*



Hannah Sasias

Chief Financial Officer

Experience

Over 15 years of experience at Crédit Agricole PE, Tevali Partners and Tevalia Capital

Education

Edhec Business School



Alma Atlani

Marketing & Communications Manager

Experience

Experience in communication management at Winter Production

Education

Sorbonne Université & CELSA



Chloé Darmon

Office manager

Experience

Experience in Office management at METRON.

Education

Intec





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